

## REQUEST FOR QUOTATION

### SENTECH INVITES SUPPLIERS FOR:

<b>Project title:</b>	Appointment of a Service Provider to render security monitoring and armed response at Sentech offices at Sentech 15 Rosemead Road, Vincent, East London for a period of 3 years.		
<b>Quotation or Proposal no:</b>	RFQ/ Armed Response – East London Office 6000001785		
<b>Date of Issue</b>	31 January 2024		
<b>Briefing Session Date and Time</b>	06 February 2024 @ 10H00, 15 Rosemead Road, Vincent, East London		
<b>Closing date:</b>	13 February 2024		
<b>Closing time:</b>	12pm	<b>Validity period:</b>	60 days

You are invited to provide a quote to carry out the deliver the goods, services or works defined in Annexure 1 attached.

#### QUOTATIONS OR PROPOSALS TO BE RETURNED TO:

<b>Quotations Administrator</b>	Tumelo Buang		
<b>Telephone no:</b>	+2711 471 4433	<b>Fax no:</b>	n/a
<b>E-mail:</b>	quotations@sentech.co.za		
<b>The physical address of the SENTECH Office where quotation can be submitted to:</b>	Quotes to be submitted by email with the subject-line: <b>RFQ/ Armed Response – East London Office 6000001785</b>		

## Form of Offer and Acceptance

### Offer

The Employer, identified in the Acceptance signature block, has solicited offers to enter into a contract for the services as stated in the RFQ: Scope of Work

The Service Providers, identified in tOffer signature block, has examined the documents listed in the RFQ and addenda thereto as listed in the Returnable Schedules, and by submitting this Offer has accepted the Conditions of this RFQ.

By the representative of the Service Provider, deemed to be duly authorised, signing this part of this Form of Offer and Acceptance the Service Provider offers to perform all of the obligations and liabilities of the RFQ under the contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the conditions of contract identified in the RFQ.

#### THE OFFERED TOTAL OF THE PRICES INCLUSIVE OF VAT IS:

(inwords) .....Rand;

R.....(in figures)

#### THE OFFERED PRICES ARE AS STATED IN THE PRICING SCHEDULE

This Offer may be accepted by the Employer by signing the Acceptance part of this Form of Offer and Acceptance and returning one copy of this document including the Schedule of Deviations (if any) to the Service Provider before the end of the period of validity stated in the RFQ, or other period as agreed.

Signature(s)

Name(s)

Capacity

**For the  
tenderer:**

*(Insert name and address of organisation)*

Name &  
signature of  
witness

Date

## Acceptance

By signing this part of this Form of Offer and Acceptance, the Employer identified below accepts the Service Providers Offer. In consideration thereof, the Employer shall pay the Service Provider the amount due in accordance with the conditions of the RFQ. Acceptance of the Service Providers Offer shall form an agreement between the Employer and the Service Provider upon the terms and conditions contained in this RFQ.

Deviations from and amendments to the documents listed in the RFQ and any addenda thereto listed in the Returnable Schedules as well as any changes to the terms of the Offer agreed by the Service Provider and the Employer during this process of offer and acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule.

The Service Provider shall within two days of receiving a completed copy of this agreement, including the Schedule of Deviations (if any), contact the Employer's agent to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the conditions of contract identified in the RFQ. Failure to fulfil any of these obligations in accordance with those terms shall constitute a repudiation of this agreement.

Notwithstanding anything contained herein, this agreement comes into effect on the date when the Service Provider receives one fully completed original copy of this document, including the Schedule of Deviations (if any).

Signature(s)

Name(s)

Capacity

**for the  
Employer**

*(Insert name and address of organisation)*

Name &  
signature of  
witness

Date

## RFQ Data

### 1. ADMINISTRATIVE RESPONSIVENESS CRITERIA

Suppliers are required to ensure that they meet all the Administrative Responsiveness Criteria. Suppliers that do not meet all the Administrative Responsive Criteria may not be awarded this Quote. It is the service provider's responsibility to ensure that Sentech is in possession of a valid and original tax clearance certificate.

- 1.1. Supplier's providing quotations must be registered on the Sentech Supplier Database. (if not registered the bidder MUST complete the attached Sentech Supplier Registration Forms)
- 1.2. Quotations or Proposals must be received on or before the closing date and time specified on the Call for Quotation or Proposal document.
- 1.3. Quotations or Proposals must be fully completed and signed in BLACK ink.
- 1.4. Quotations can be submitted via Email, Fax or Hand Delivery.

### 2. EVALUATION CRITERIA

The evaluation criteria are stipulated in Section 5. It is the Suppliers responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria may result in the Supplier being disqualified from being appointed. Suppliers must ensure that they have included all supporting documentation, especially the documentation that may be required to support the response to the evaluation criteria.

### 3. RFQ EVALUATION METHOD

This RFQ will be evaluated as described in the table below.

Evaluation Method	<ol style="list-style-type: none"> <li><b>1. Stage 1 – Administrative Responsiveness Evaluation</b> All the Quotations will be evaluated against the <b>administrative responsiveness requirements</b> as set out in section 2 of the RFQ Data.</li> <li><b>2. Stage 2 - Mandatory Evaluation</b> Those proposals that are administratively responsive will then be evaluated against the Mandatory Evaluation Criteria(table1) and Functionality Criteria (Table 2). Suppliers must COMPLY FULLY with all the mandatory evaluation criteria in-order to be evaluated further.</li> <li><b>3. Stage 3 – Price and Preference</b> Suppliers with the lowest Price offered will score the highest points. Only Suppliers that submit a valid B-BBEE Certificate can claim preference points in line with the 80/20  Suppliers with the highest number of points will be recommended for the award of this quotation, unless there are compelling and justifiable reasons not to do so.</li> </ol>
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### 4. EVALUATION CRITERIA

#### 4.1. TECHNICAL EVALUATION CRITERIA

##### 4.1.1.Mandatory Evaluation Criteria (Stage 2)

**Refer to the Scope of Works Section**

Mandatory Eligibility Criteria	Compliant (Indicate Yes or No)	What Proof is required to show compliance to Mandatory Eligibility Criteria	Reference proof supplied by reference the page number where the information is located in your Tender submission
<b>NOTE: Bidders that do not comply with all the above criteria will not be evaluated further.</b>			

#### 4.2. Functional / Quality criteria (applicable)(Stage 3)- Table 2: **Refer to the Scope of Works Section**



**The minimum threshold for the functionality will be 70 of 100 points. Bidders to score at least minimum points at each criterion to be considered.**

#### 4.3. Technical Evaluation (Stage 4) - **Not Applicable**

	Item Description	Score	Comments	Proof required

**\*Bidders must complete the two annexures attached with this document.(i.e. Annexure 1- Compulsory covering sheet and Annexure 2- Technical evaluation).**

#### 4.4. RISK ASSESSMENT (Stage 5)- **Applicable**

All bids that meet the minimum qualifying score for technical evaluation may undergo a risk assessment based on the following framework:

- Any aspects that emanate from the bidders' individual responses
- Any information received from past references
- Site Visit of similar work done
- Assessment of Financial Statements

Sentech may disqualify bidders based on the outcome of the risk assessment.

#### 4.5. Evaluation of Price and Preference (Stage 6)- **Applicable**

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

##### 4.5.1. The price / preference weighting applicable for RFQ are as follows:

Price / Preference	Points
Preference:	20
Price:	80
Total must equal:	100

#### 4.5.1.1. Preference Point allocation – 80/20

Sentech's Specific goals emanate from the section 2(1)d of the Preferential Procurement Policy Act which may include contracting with persons or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability. The Reconstruction and Development Programme as published in Government Gazette No 16085 dated 23 November 1994

Sentech will award preference points as follows:

Goal	Points	Evidence required
Historically disadvantaged by unfair discrimination on the basis of Race	10	BBBEE Certificate showing at least 51% black ownership
Historically disadvantaged by unfair discrimination on the basis of Gender (women)	8	BBBEE Certificate showing at least 30% women ownership
Historically disadvantaged by unfair discrimination on the basis of disability	2	A doctor's note confirming disability

#### 1.1.1.1. Price Calculation 80/20

The following formula will be used to calculate the points for price.

$$P_s = 80 \left[ \frac{1 - (P_t - P_{min})}{P_{min}} \right]$$

Where:

$P_s$  = Points scored for price of bid under consideration  
 $P_t$  = Rand value of bid under consideration  
 $P_{min}$  = Rand value of lowest acceptable bid

#### **Scope of Works:**

**Appointment of a Service Provider to render security monitoring and armed response at Sentech offices at Sentech 15 Rosemead Road, Vincent, East London for a period of 3 years.**

#### 4.6. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery. Sentech requires Security monitoring services required for monitoring its premises 24/7 to prevent break-ins and theft, Sentech owns very expensive machinery and equipment, to ensure safety of staff while on site and offer protection of infrastructure and company assets thus preventing down time due to theft and vandalism.

<b>Scope of Work</b>	<ul style="list-style-type: none"> <li>• Provide 24hr monitoring and armed response for 3 years.</li> <li>• Armed response must be within 5 minutes from the above-mentioned address for quick response when intrusion is detected.</li> <li>• Install/ upgrade (where applicable) monitoring system (radio and antenna) on the Sentech premises.</li> <li>• Provide alarm system's maintenance when needed.</li> <li>• Monitor alarm signals such as intrusion alarms, panic, and duress on behalf of Sentech.</li> </ul>
<b>Terms and Conditions</b>	<p><b>SENTECH reserves the right to</b></p> <ul style="list-style-type: none"> <li>• Extend the closing date.</li> <li>• Verify any information contained in a response.</li> <li>• Request documentary proof</li> <li>• Cancel or withdraw the requirement.</li> <li>• To limit communications to only those Service Providers who meets the requirements.</li> <li>• This request will be subject to the General Conditions of Contract issued in accordance with Treasury Regulation 16A published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999). The Special Conditions of Contract are supplementary to that of the General Conditions of Contract. Where, however, the SCC conflict with the GCC, the SCC shall prevail.</li> <li>• The successful Service Provider may only enter into a subcontracting arrangement with the approval of SENTECH. The successful Service Provider may not subcontract more than 30% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level of contributor than the Service Provider concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.</li> <li>• SENTECH reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Service Provider does not meet SENTECH's transformation goals. These milestones must be achieved over the term of the contract. This transformation plan shall be submitted within 10 working days from the</li> </ul>



	Mandatory evaluation  <b>Stage 2</b> Functional evaluation  <b>Stage 3</b> Reference interview questionnaire if deemed necessary
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## STAGE 1

### Mandatory Eligibility Criteria

The follow in criteria is mandatory and proof of submission must be attached: Failure to attach proof will lead to disqualification.

MANDATORY ELIGIBILITY CRITERIA	PLEASE TICK <input checked="" type="checkbox"/> WHATS APPLICABLE (Attach evidence and Link, reference page number in your proposal)
Valid proof of PSIRA registration of the Company	Attach valid PSIRA certificate
Valid proof of PSIRA registration of the Company Director(s)	Attach valid PSIRA certificate
Valid proof of PSIRA company letter of good standing	Attach valid letter of good standing
Valid proof of COIDA company letter of good standing	Attach valid letter of good standing
Valid proof of firearm licence & firearm competency certificates	Attach valid firearm licences and competency certificates – At least three personnel



## STAGE 2

Functional Evaluation: Must be comprehensive and supported by evidence.

Number	Functionality Criteria	Documents required	Weighting factor
<b>1</b>	<b>Company Experience</b>		<b>/20</b>
1.1	<ul style="list-style-type: none"> <li>0- 1 years' experience.....5 points</li> <li>1-5 years' experience .....15 points</li> <li>More than 5 years' experience .....20 points</li> </ul>	Company profile clearly stating the years of experience	
<b>2</b>	<b>Team Experience</b>		<b>/20</b>
2.1	Attach CVs for at least 3 personnel as per the scope of works <ul style="list-style-type: none"> <li>0- 1 years' experience.....5 points</li> <li>1-5 years' experience .....15 points</li> <li>More than 5 years experience .....20 points</li> </ul>	Clear CVs	
<b>3</b>	<b>Reference Letters from Previous Clients</b>		<b>/30</b>
	<ul style="list-style-type: none"> <li>0-2 reference letters.....10 points</li> <li>1-5 reference letters.....20 points</li> <li>More than 5 reference letters.....30 points</li> </ul>	Reference/ testimonial letters	
<b>4</b>	<b>Minimum Required Score</b>		<b>35</b>
	Total		<b>70</b>

## PRICING

### Price List

Description	Rate	Month total
<b>24-hour monitoring and armed response</b> Mon – Fri, Public holidays, and weekends.		
<b>Installation/ upgrade of the monitoring equipment.</b>		
	Sub Total	
	Total (Including vat)	

### Other Requirements:

Kindly provide your quote with BBBEE Certificate, CSD Report, TAX Pin and filled SBD 4 form.